

With Great Ambition *comes great opportunities*

Great Eastern is the largest and most established insurance company in Malaysia with 24 branch offices nationwide and a service network of more than 17,000 agents. Established in 1908, we are the market leader in the life insurance industry and committed to provide solutions on financial planning, protection and savings to meet our customers' needs.

Great Eastern is a member of Great Eastern Holdings Limited in Singapore, the largest listed insurance company in South-East Asia in terms of assets, premium income and market capitalization. Besides Malaysia and Singapore, we also have offices in Brunei, Indonesia and China.

Responding to the changing financial landscape and increasingly sophisticated consumers' expectation on higher standards for needs based financial solutions to help them achieve their financial goals in life, Great Eastern Life Assurance (Malaysia) Berhad (Great Eastern) had launched the Life Planning Advisor (LPA) programme, an in-house certification programme designed specifically to help transform candidates into qualified life planning 'specialist'. The aim of this programme is to develop life planning 'specialist' and ultimately build a group of highly professional yet productive agency force that are able to offer consumers with suitable financial solutions that meet their needs.

Senior Training Advisor – Professional Development Faculty

Person Requirements:

You are a good facilitator and enjoy working as part of a professional training team to train and groom this special group of field force (agents) into qualified and productive Life Planning Advisor.

For this role, you must have at least 3 years experience in training &/or sales and marketing. You have a pleasant personality and good interpersonal skills. You are passionate about meeting people of all levels at the platform of knowledge sharing. You enjoy the challenge of getting your audience listening to you and derive job satisfaction when you conduct effective training programmes and receive positive evaluation.

You must be willing to travel to branches within the region to conduct training programmes for our field force and work extended hours.

Academic Qualifications and Experience:

- A basic degree from a recognized university specializing in Business Administration, Insurance, Education or related disciplines.
- A professional qualification in financial planning ie Registered Financial Planner, Certified Financial Planning or Chartered Financial Consultant is essential.
- Experience as a sales trainer especially in the area of financial planning or related would be an added advantage
- Enthusiastic and self motivated
- Good command of spoken and written English Language, Bahasa Malaysia and Mandarin

If you have what it takes, please send in your resume to hr@lifeisgreat.com.my.